

PipeLine Machinery



Announcement

February 24, 2010

Charles Zheng joins Pipeline Machinery team in China

PipeLine Machinery International (PLM) President Mel Ternan is pleased to announce that Ruofei 'Charles' Zheng has joined the PLM team operations in China. Charles takes the new role of **China Territory Manager**. He will focus on maintaining and expanding PLM's relationships with clients in China and coordinating PLM's China operations.



Charles joins a PLM presence in the Asia Pacific region that is expanding to serve the needs of a rapidly growing pipeline construction industry.

New staff and office locations are either planned or in place in Australia, Singapore, and China. The China operations will be headquartered in Beijing, near the 'Pipeline City' of Langfang (home to China Petroleum Pipeline Bureau).

"We look forward to having Charles directly on hand in Beijing for our major pipeline customers," said Ternan. "PLM has enjoyed equipment supply success in China and is Caterpillar's designated equipment supplier for China Petroleum Pipeline Bureau. By establishing PLM's base in Beijing, we are better serving this growing market."

The expansion of PLM's team is designed to address the rapid and long-term growth in the China pipeline construction industry, both within the country and the rapidly increasing use of Chinese contractors for projects in other countries. As development continues, opportunities for reliable, efficient Caterpillar purpose-built and traditional equipment grows.

"Charles has been working with Caterpillar and the China market for several years," said Scot Jenkins, PLM's general manager – Asia Pacific. "I'm looking forward to having his expertise and relationships base to help guide our China operations. He will be working closely with our customers and with local Cat Dealers on product support, parts and service."

PLM was established in 2005 and is the first Caterpillar dealership to focus on a particular industry on a global basis. PLM provides purpose-built and traditional construction equipment to the mainline pipeline construction industry on projects around the world. PLM works closely with pipeline owners, contractors and local Caterpillar dealers to provide solutions tailored to the unique product and service needs of this industry.

PLM's worldwide activities are currently supported through the headquarters office in Houston, Texas, the Canadian operations headquarters in Edmonton, Alberta, the European operations headquarters in The Hague, Netherlands. In 2010, an Asia Pacific regional headquarters will be established in Singapore.

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For further information, contact PLM Communications Manager Sherry Gettis at sgettis@plmcat.com or by telephone at 780-377-0338. Additional PLM information is available on the PLM website at www.plmcat.com.

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